Acquisition Update

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Your Source For Federal Health Care Contract Information

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We would like your comments! What topics do you want covered? What information do you want to see? Please contact:

Susan Lewis at susan.lewis@med.va.gov

Sandra Murbach at sandra.murbach@med.va.gov nac@med.va.gov



Department of Veterans Affairs

CONTRACT ADMINISTRATION and OVERSIGHT

By: Beverly Y. Wells, Acquisition Resources

Recently, Department of the Veterans Affairs (VA) Office of Inspector General conducted Combined Assessment **Program** (CAP) reviews at various VA medical facilities. One of the findings documented in the CAP review was that several contractors performing under clinical services contracts had billed the facilities in excess of the costs specified in the contract. In some instances. contractors had not performed services for which they billed. Several facilities paid the contractors the billed amounts and are now in a position where the overpayments must be recovered from contractors, which is no easy feat. In light of this finding, the intent of this article is to stress the importance of effective contract administration and oversight under government contracts -- specifically, the invoice certification process.

officers Generally, contracting designate a contracting officer's technical representative (COTR) to perform various contract administration functions. Certification of invoices is just one functions many the contracting officers delegate COTRs.

Prior to certifying invoices, COTRs must ensure that:

- Supplies and services tendered by contractors conform to contract requirements. To that end, designated government officials (usually the COTR or program personnel) should review, evaluate or inspect and services supplies for conformance prior to acceptance.
- Contractor invoices are reviewed and items billed on the invoice are for supplies and services stated in the contract and at the stated contract prices. In addition, the review should take into account any other information or documentation required by the contract as a condition for payment. example, under a contract where the contractor is providing home oxygen equipment to veterans, the contract may require that delivery/receipt tickets signed patients who received oxygen equipment from the contractor accompany the invoice.)

Costs for items billed on the invoice that do not correspond with supplies and services listed in the contract, that the contractor did not deliver (or the Government did not receive/accept) or that exceed contract prices are disallowed.

It is essential that the contracting officer, COTR, and program and finance officials involved in contract administration work as a team. The government's performance in effectively administering contracts goes a long way in ensuring that contractors are paid only for supplies and services they actually deliver that conform to contract requirements.

Additional information and guidance on the roles and responsibilities of government officials involved in contract administration may be found in "A Guide to Best Practices for Contract Administration" issued by the Office of Federal Procurement Policy, located at: http://www.acqnet.gov/Library/OFPP/BestPractices/BestPCont.html.

JWOD Corner

Access To JWOD Products Enhanced

Starting in October, VA customers utilizing the Blanket Purchase Agreement (BPA) for office products will have a new, easy to use tool for obtaining products provided through the JWOD Program — www.jwod.com. JWOD.com is just one more option VA customers have when considering sources from which to purchase SKILCRAFT® and other JWOD products provided by people who are blind or have other severe disabilities. What makes JWOD.com different from any other VA office supplies BPA vendor, however, is that it offers VA customers the largest selection of products provided through the JWOD Program featuring approximately 1400 products, many of which are not available through any other authorized JWOD commercial distributor, including a more extensive array of writing instruments, binders and computer accessories. The JWOD.com BPA will also provide VA customers access to new JWOD office product offerings not yet available through other JWOD distribution channels.

JWOD.com will feature a custom web-interface for VA customers that can be accessed through the site's homepage. JWOD.com's four-person customer care team, which includes two people who are blind, will provide VA customers with any technical or informational assistance they may need.

BPA VANAC 90NP1-03-050P with NIB is available under Corporate Schedule (GS-00F-0001K). The JWOD.com BPA was signed in accordance with Veterans Health Administration (VHA) Directive 1761.1, wherein VHA must standardize the types and categories of supplies and equipment it purchases to the maximum extent possible consistent with patient care and practitioner needs. Standardizing items establishes a single standard of care for veterans across the system and is expected to facilitate best-value product pricing through volume purchasing and facilitate the delivery of high-quality health care.

The 2003 JWOD Medical and Surgical Supplies Catalog is Here!

The new comprehensive, full color, 24 page JWOD Medical and Surgical Supplies Catalog contains over 200 JWOD products specific to the medical industry. Americans who are blind or have other severe disabilities under the Javits-Wagner-O'Day (JWOD) Program provide all of the high quality VA-specific items shown.

NIB will send the catalogs to the Chief Logistics Officer and the SPD nurses at the VA Medical Centers. You can get additional copies by NIB's Customer Service Center contacting (operated by ABVI-Goodwill Industries Rochester) via email at <customerservice@nib.org> or by phone at 1-800-433-2304.

Have you heard? In October, the Consolidated Mail Outpatient Pharmacy (CMOP) program welcomed a new program manager, Mr. Steve The CMOP contracting section is Bense. responsible for servicing the centralized needs of the seven CMOP facilities. Major focuses of the program include equipment purchases, staffing, and outsourcing functions per the request of the local or National CMOP Director. Steve Bense may be reached (708)786-5234 at or Steve.Bense@med.va.gov.

National Standardization Program

Organization Profile and History

The Department of Veterans Affairs (VA) is the largest health care organization of its kind in the world, expending approximately \$5 billion in fiscal year 2002 for pharmaceuticals, prosthetics and sensory aides, medical care products, highly technical medical systems, subsistence, and laboratory products.

With 163 VA medical centers (VAMCs) nationwide, Veterans Health Administration (VHA) manages one of the largest health care systems in the United States. VAMCs within a Veterans Integrated Service Network (VISN) work together to provide efficient, accessible health care to veterans in their areas. VHA also conducts research and education, and provides emergency medical preparedness.

The Standardization Program is an organizational element within the VHA Clinical Logistics Office [Prosthetics and Sensory Aides Service (P&SAS) are managed separately by a Program Office; and pharmaceuticals by the Pharmacy Benefits Management Strategic Health Care Group]. It is VHA policy to standardize to the maximum extent possible the types and categories of medical care supplies and equipment VHA purchases, consistent patient care and practitioner Standardization is expected to facilitate best-value product pricing through volume purchasing and facilitate the delivery of high-quality health care. This is accomplished through close work with expanded clinical user groups, resulting in better product selection, pricing, improved acquisition vehicles, and the development and implementation of stronger policies that support compliance and the appropriate utilization of products.

In June 2001, the Secretary of Veterans Affairs established the Procurement Reform Task Force (PRTF) to examine our acquisition process and develop recommendations for improvement. The Task Force presented and the Secretary subsequently approved approximately recommendations to accomplish several major goals that will enhance VA's ability to: 1) leverage purchasing power; 2) obtain comprehensive VA

procurement information; 3) improve procurement organizational effectiveness; and 4) ensure a sufficient and talented VA acquisition workforce. Mandatory use of the Federal Supply Schedule, reorganization and elevation of the VHA logistics function to more quickly standardize medical and surgical supplies, and establishment of a National Item File are some of the more prominent recommendations being implemented to maximize savings in our medical procurements. VA is well on its way to achieving savings and increased effectiveness in the acquisition arena.

To date, there are approximately 147 national standardization Blanket Purchase Agreements in place covering approximately 2390 items for an annualized cost savings of about \$21 million.

More specifically, to meet the recommendations of the National Procurement Reform Task Force pertaining to the establishment of a larger number of more narrowly focused groups, the Clinical Standardization Section of the **National** Standardization Program established 14 product lines and assigned items to 39 user groups for evaluation and subsequent standardization. Establishment of the product lines began in February 2003, and the groups are standardizing medical supplies and equipment from VHA's Top Fifty List.

These 50 items constitute annual procurement costs of approximately \$200,000,000. Clinical User Group members representative of the field were selected from all major health care services to participate on the product-line sub-groups (see chart on page 4).

Chief Medical Officers are assigned to each major product line to provide a wider perspective, ensure compliance, as well as to provide clinical and administrative oversight. The chartered user groups of each product line are charged to review procurement history of assigned supplies and products currently purchased throughout the VHA health care system. In addition, the user groups establish product evaluation criteria, review, investigate and recommend action on all Waivers and Quality Improvement Reports (QIR's) within 30 days. The user groups maintain relationships with the Prosthetics and Pharmacy Standardization programs in order to avoid duplication of efforts,

and identify products that may cross-clinical functionalities.

The Standardization Program is clinically driven with quality being the major factor. The groups meet regularly via teleconference, in addition to face-to-face meetings, to work on the standardization of assigned products.

For additional information, contact Karen Law at (708) 786-4948 or *Karen.Law@med.va.gov*.

<u>User Groups</u>	Disciplines Represented
1) Wound Care	Physicians; Nurses
2) VA/DoD	Physicians; Nurses;
	Technical Staff (Bio-
	Medical Engineers)
3) Laboratory	Physicians; Technologists;
	Technicians
4) Imaging	Physicians; Technologists;
	Technicians
5) Anesthesia	Physicians; Certified Nurse
	Anesthetists (CRNAs)
6) Surgery	Physicians; Nurses
7) Medicine	Physicians; Nurses
8) Med/Surg User	Physicians; Nurses; SPD;
	Technical Staff (Bio-
	Medical Engineers)
9) <i>EMS</i>	Environmental
	Management Personnel
10) Office Supplies	Inventory Management
	Personnel
11) Nutrition	Dieticians
12) Dental	Dentists
13) Hemodialysis	Physicians; PACs;
	Technicians
14) Engineering	Engineers

Small Business Awards

Tele-Home Care - The Federal Supply Schedule Service awarded contract number V797P-4523a to Viterion TeleHealthcare, a small business, for telehome care. The tele-home monitoring system includes a blood pressure sensor and digital camera, and can accommodate a wide range of peripherals that measure weight, pulse, blood oxygen, blood sugar, patient temperature, electrocardiogram rhythm, as well as stethoscope sounds. The awarded discount range is 7-35 percent off commercial list price. For further information, please contact Shawn Davis, at (708) 786-5130 or Shawn.Davis@med.va.gov.

Dispensing Technology for the Smaller Hospital Made Affordable - The Federal Supply Schedule Service awarded a contract to MedSelect, Inc. (V797P-4503a), a small business manufacturer of automated medication and supply dispensing The automated teller machine-like equipment. features of this dispensing equipment affords nurses and caregivers access to medications promptly while eliminating the need for end-of-shift count verification. Dispensing hardware can be configured in any combination of patient-specific or medication-specific drawers to meet the medication management requirement of any nursing station. The awarded discount is 40 percent off the manufacturer's commercial list price. Please contact Richard Amesquita at (708) 786-7793 or Richard.Amesquita@med.va.gov for more information.

Small Business Provides Medical Repair Solutions -The Federal Supply Schedule (FSS) Service awarded a new contract to a small business (Medical Optics, Inc., V797P-4502a) for equipment maintenance and repair. The company provides total repair solutions for flexible and rigid endoscopes, phaco hand pieces, power equipment, and surgical instruments. Advance repair of surgical instruments is provided onsite by "Mobile Lab" or at the repair center. Account representatives assigned to each customer facility provide a wide range of services such as pickup and delivery of repairs, technical support, training, and preventive maintenance. For further information, please contact Deshan Harris at (708) 786-4953) or

Emergency Evacuation Apparatus - Effective September 30, 2003, the Federal Supply Schedule V797P-4558a Service awarded contract Evacusled Inc., a woman-owned small business, for transfer device cocoons. This unique apparatus can transport the patient and mattress together, allowing the patient to easily slide off the bed frame. The casters on the bottom of the device allow easy movement down stairs and through corridors for a safe evacuation in emergency situations. Contact Babafemi Littlejohn at (708) 786-5129 Babafemi.Littlejohn@med.va.gov for more information.

Deshan.Harris@med.va.gov.

"Knowledge speaks, but wisdom listens."
- Jimi Hendrix

Paradigms of Success

By: Howard Swartzman, Acquisition Resources

You don't have to be an old crab! Recently, our family was in a local shopping mall. As we passed the pet store, my wife and I decided that it might be a good idea to let our boys take a look around, potentially for a small family pet that would fit our lifestyle. With so many options available for filling a single need, pet stores are great!

As we walked inside the store, I was personally leaning toward tropical fish, my wife was thinking hamster, my nine year old was thinking snake, and my six year old was thinking "one of everything." Right away I knew I was in trouble here!

Needless to say, it did not take long before I came to the realization that perhaps we should have had a bit more of a family discussion on this subject before we began the evaluation process.

Just as I tried to explain to my sons that we have to think about what type of pet would be best for our entire family, my six year old spotted the aquarium filled with hermit crabs. And not just any type of hermit crabs mind you, these were crabs with brightly painted designs on their shells. Instantly, he decided that the crab was the ideal family pet!

While I admit that the bright fluorescent color would make this colorful crustacean the ideal pet for spotting when someone forgot to put it back in the tank, somehow my wife and I just could not get past the potential crunching sound on bare feet as one of us walked across the family room some evening.

With no agreement on what we wanted, let alone a consensus on what we could all at least live with, we were left with only two options.

Option #1: The four-pet option. However, with the prospect of a snake and a hamster, a crab and my tropical fish, it was apparent that the four-pet option had the distinct potential for quickly turning into a three-pet, then two-pet, then a one well-fed snake option.

Oh, Option #2? That's the one where dad is forced to designate himself as the source selection official, negotiation team leader, and unpopular old crab, insisting that we need to conduct further discussions and negotiation before we make a final decision.

Sometimes in the acquisition process, it's easy for the contracting officer to be viewed as the unpopular old crab, especially if the team did not take the time during the solicitation planning and development phases to clearly define and reach consensus on the requirements and evaluation factors.

So, remember the importance of team involvement during acquisition planning and throughout the entire acquisition process, and perhaps the next time your assignment takes your group into the pet store, you won't have to be an old crab.

Dental Contract Promotions:

Dental Manufacturer Offers Free Goods - During the period of July 1 through December 31, 2003, A-Dec, Inc., (V797P-3688k) offers the Government eight special promotions under their FSS contract. When a specific quantity of sterilizers, surgical hand pieces, and an assortment of other dental products are purchased, the customer will receive one of these items free. Our customers are encouraged to take advantage of these savings.

Buy One Get One Free Promotion - The Federal Supply Schedule Service (FSS) approved a modification to incorporate a "Buy One Get One Free" promotion into Ivoclar Vivadent's FSS contract V797P-3940k. When our customers purchase one item under Special Item Number (SIN) C-26 that covers porcelain and resin crowns and bridges, they will receive an identical item at no additional charge. This offer represents significant savings to our customers.

Please contact Sandra Perkins at (708) 786-4958) or Sandra.Perkins@med.va.gov for questions on these promotions.



Are you making plans to attend or make a presentation at the 2004 Federal Health Care Acquisition Conference on April 6-8, 2004, in New Orleans, LA? The conference, co-sponsored by the Defense

Supply Center - Philadelphia and Department of Veterans Affairs, Office of Acquisition and Materiel Management, will be held at the Morial Convention Center. The host hotel is the Marriott New Orleans, located within walking distance of the French Quarter. For information regarding the hotel, the Call for Papers and the Expo, please log onto www.fhac2004.com.

Medical Equipment: Consolidating For Savings

In February 2003, VHA Directive 2003-006 entitled "Health Care Equipment" inaugurated a new way of doing business for medical equipment purchasing. In accordance with Procurement Reform Task Force recommendations, the National Acquisition Center (NAC) shifted from a "single system, on demand" process to consolidation of requisitions.

This Directive applies only to the high-tech, high-cost equipment that makes up the Direct Delivery program at the NAC: CT and MRI scanners, diagnostic ultrasound systems, Nuclear Medicine gamma cameras, and diagnostic X-Ray systems.

Under the new method, there are now three deadlines per year to submit your requisition to NAC for purchase:

- ✓ December 1, for purchase by March 30
- ✓ March 1, for purchase by June 30
- ✓ June 1, for purchase by September 30

At each deadline date, the NAC seeks competitive quotes from only those companies with an active Direct Delivery indefinite-delivery indefinite-quantity (IDIQ) contract. The VISN Chief Logistics Officers receive the quotes to share with their Equipment Committees. The committees have three weeks to make a best-value selection and report their choices to the NAC. Once all choices are in, the appropriate multi-unit discounts are applied and delivery orders placed.

The first consolidation was run March 1 through June 30 of this year. It included only 18 requisitions valued at \$5 million, but saved the participants 6.01 percent, or \$343,647 compared to the actual price of the same equipment if bought through separate procurements.

For the final consolidation period of FY 2003, NAC received 337 requisitions by the June 1 deadline. Of these, 13 were cancelled or waived from consolidation, and 19 were returned to the facilities to place in the 1VA+ Fund for October order placement. For the 305 delivery orders placed, the single-unit purchase prices would have totaled \$126,546,040. NAC was able to reduce the price of the identical equipment configurations to \$117,999,621, a savings of \$8,546,419, or 6.75

percent. When combined with the savings from the March exercise, the VA's consolidation savings for FY 2003 totaled \$8,890,066.

"Obstacles are those frightful things you see when you take your eyes off your goal."
- Henry Ford (1863-1947)

Did you ever wonder about the origin of a word? Here are a few examples:

BEEF STROGANOFF - Count Pavel Alexandrovich Stroganoff (1772-1817), Russian diplomat

BOYCOTT - Charles C. Boycott (1832-1897), English land agent

CAESAR SALAD - Cesar Cardini, Tijuana, Mexico restaurateur

CARDIGAN - James Thomas Brudnell, 7th Earl of Cardigan (1797-1868), British cavalry officer

EGGS BENEDICT - Commodore E. C. Benedict (1834-1920), American yachtsman and banker

FILBERT - Saint Philibert (d. 684), Frankish abbot whose feast day marks the ripening season of the nuts

K RATION - Ancel Keys, American biologist and Defense Department researcher

SALISBURY STEAK - James J. Salisbury, 19th century English physician

SAXOPHONE - Antoine-Joseph Sax, also known as Adolphe Sax (1814-1894), Belgian inventor

SIDEBURNS - Gen. Ambrose Everett Burnside (1824-1881), Union soldier

Source: http://members.aol.com/gulfhigh2/words.html

New FSS and National Contract Awards

Listed below are some recently awarded contracts. For complete information, go to www.va.gov/oamm/nac.

Federal Supply Schedules

41	1	T
UZ		

Professional Medical	Contract#	Business
Healthcare Services	V797P-	Size
Staffing Plus Inc.	4496A	Large
Professional Nursing Svc	4505A	Small
Advance MED	4508A	Small
LOCUM Medical Group	4510A	Small
TVL Health Care, Inc.	4511A	Large
Pyramid Nursing Services	4514A	Small
ATC Healthcare Services	4515A	Large
Maxim Healthcare Svcs	4516A	Large
Bay Area Anesthesia dba	Worldwide	
Medical Services	4517A	Small
Independent Nursing Svcs	4518A	Small
Spectrum Healthcare		
Resources, Inc.	4530A	Large
AMN HEALTHCARE	4531A	Large
tempsPlus Staffing Svcs	4532A	Small
RK Enterprises LLC dba		
Nationwide Nurses	4533A	Small
Professional Performance	Development	
Group Inc.	4534Å	Small
Advanced Health Education	on Ctr.d/b/a	
MedRelief Staf	4538A	Large
Traveling Nurses of Color	ado	C
Springs	4539A	Small
Medi-Lend Nursing Svcs	4540A	Small
Mobile Medical Staffing	4546A	Small
Advanced Temporaries	4547A	Small
OMV Medical, Inc.	4548A	Small
Professional Health Care		
Services, Inc.	4554A	Large
Circharo Acquisition Inc.	d/b/a	
Core Medical Group	4556A	Large
•		
65 II A	a	ъ.
Medical Equipment	Contract#	Business
and Supplies	V797P-	Size
Pentax Precision	12001	~
Instrument Corp	4389A	Small
Carstens Inc.	4440A	Small
J & J Health Care Sys	4456A	Large
WPS Company	4478A	Small
A&D HEALTHCARE	4486A	Small
Princeton Medical Group	4488A	Small
Texas Orthopaedic Produc		G 11
0.0 . 1.1.0	44004	C 11

4490A

4492A

Small

Small

Large

& Services, L.L.C.

Becton, Dickinson & Co 4493A

LS&S, LLC

None		
66 III Cost-Per-Test	Contract # V797P-	Business Size
Laclede Inc.	3969K	Small
Centerpulse Dental, Inc.	3967K	Large
The Sterilex Corporation	3966K	Small
Dentsply Trubyte	3965K	Large
Dentsply Rinn	3963K	Large
Dedeco International	3962K	Small
Java Crowns	3961K	Small
Dentsply Professional	3958K	Large
Sultan Dental Products	3957K	Small
RGP Dental, Inc.	3955K	Small
J. Morita USA, Inc.	3952K	Small
65 II C Dental Supplies	Contract # V797P-	Business Size
Hayes Handpiece Repair	4561A	Small
Evacusled Inc.	4558A	Large
Huntleigh Healthcare, Inc.		Small
Products, Inc.	4555A	Small
Andermac Incorporated Keller Medical Specialties	4553A	Small
	4552A	
Radiometer America, Inc. Bird &Cronin	4551A	Large Small
MAC Medical Supply Co.	4550A	Small
Datex-Ohmeda, Inc.	4544A	Large
Befour, Inc.	4543A	Small
Biodex Medical Systems	4542A	Small
Altman Browning & Co.	4537A	Small
Polar Products Inc	4536A	Small
Veterans Medical Supply	4535A	Small
WBW Surgical Supply	4528A	Small
Masimo Corporation	4527A	Small
Wright Linear Pump, Inc.	4526A	Small
Vivax Medical Corp.	4525A	Small
Viterion TeleHealthcare	4523A	Small
Supply Company	4522A	Small
Allied Medical & Surgical		a
Interactive Medical Devel	4520A	Small
Safety 1st Medical, Inc.	4519A	Small
America Inc	4512A	Large
Karl Storz Endoscopy-		
Mortara Instrument, Inc.	4509A	Small
Corporation	4507A	Small
Hamilton Medical Furnitur		Siliali
Preventive Care, Inc	4506A	Small
Electrologic of America	4504A	Small
MedSelect, Inc.	4502A 4503A	Small
Sciton, Inc. Medical Optics, Inc.	4499A 4502A	Small Small
NextRx Corporation	4498A	Small
Medi USA	4494A	Small

65 Part 1B	Contract #	Business	National Contracts		
Pharmaceuticals	V797P-	Size	Pharmaceutical Items:	Contract #	Business
General Injectables &			Product	V797P-	Size
Vaccines, Inc.	0301E	Small	Pamidronate Disodium	V 1911-	Size
Dexcel Pharma Inc.	0306E	Small		00106	Lamas
QOL Medical LLC	0307E	Large	Opthalmic	09106	Large
SAB-Pharma	0314E	Small	Prostaglandins	09107	Large
Genta, Inc.	0315E	Small	Fluvastatin (HMG)	09110	Large
Nephron Pharm	5563X	Small	Medical/Surgical Prime	e Vendor:	
Textilease Medique	5565X	Large	None		
Organon Sanofi-		8.	DI 1 (D 1)	4	
Synthelabo LLC	5566X	Large	Blanket Purchase Agre		ъ.
Hill Dermaceuticals	5567X	Small	Product	Contract #	Business
Guardian Laboratories	5568X	Small		VANAC-90NP1	Size
Mead Johnson Co dba M		Silvii	Wound Closure Strips	03-041	Large
Nutritionals	5569X	Large	Bedpan (Disposable)	03-047	Small
Millennium Pharm	5570X	Large	Standard Transport	0-0-1	_
Cephalon Inc.	5571X	Small	Wheelchairs	03-051	Large
Dartmouth Pharm	5572X	Small	Bariatric Transport		
Dentsply International	5573X	Large	Wheelchairs	03-052	Large
Pedinol Pharmacal, Inc.		Small		V797P-	
Richmond Pharm	5575X	Small	4-Layer Compression		
	5576X	Small	Dressing	02020	Large
Cell Therapeutics, Inc.			Central Line Dressing	02021	Small
Gynetics, Inc.	5577X	Small	Washbasins (Reusable)	02022	Small
Vivus, Inc.	5578X	Small	Urine Collection Bag	02023	Small
Smith & Nephew, Inc.	5579X	Large	Urine Meter with		
AmmunoMed LLC	5580X	Small	Urine Collection Bag	02024	Large
TEAMM Pharm	5581X	Large	Surgical Drapes and		-
Sigma-Tau Pharm	5582X	Small	Gowns, Disposable	02025	Large
Kendall Healthcare	5583X	Large	Hydrocolloid Dressings	02026	Large
STADA Pharmaceutical		Small	Vital Signs Monitors	02027	Small
MedZone Corp of AZ	5585X	Small	Transparent Film		
Bio-Nucleonics Pharma		Small	Dressing	02028	Large
Enzon Pharmaceuticals	5587X	Small	•		· ·
Gate Pharmaceuticals	5590X	Large	For additional information	·	1 Law at (708)
Daiichi Pharmaceutical		Large	786-4948 or <u>Karen.Law</u>	@med.va.gov.	
Haemacure Corporation		Small	Prosthetic Item	Contract #	Business
Romark Laboratories	5595X	Small	Product	V797P-	Size
65 Part VII					
Invitro Diagnostics/	Contract#	Business	Direct Delivery:	Contract #	Business
Reagents	V797P-	Size	X-Ray	V797P-	Size
Remel Inc.	5588X	Large	Konica Medical Imaging	g 6979A	Large
				,	8 .
65IIF	Contract #	Business	CT/MRI		
Patient Mobility Device		Size	None		
(Including wheelchairs		· ·	Laundry Equipment		
Aquila Corporation	3951K	Small	G. A. Braun Inc.	6985A	Small
Assembled Products	3953K	Small			
FENA Design, Inc.	3954K	Small	PACS	c000 t	
Freedom Lift Corp	3956K	Small	GE Medical Systems	6980A	Large
Gendron, Inc.	3959K	Small	Nuclear Medicine		
Tuffcare	3964K	Small	Philips Medical Sys	6967A	Large
65 VA	Contract #	Business	- IIIIpo Intedient Dyo	22 0.11	
X-Ray Equip/Supplies		Size			
None None	11711 -	SILC			
140110					

Radiation Therapy

Philips Medical Sys	6971A	Large
Elekta Oncology Sys	6981A	Small
Impac Medical Sys	6982A	Small
Siemens Medical	6984A	Large

Replacement Glassware

Medelex Inc.	6973A	Small
Toshiba America Med	6974A	Large
North American Imag	6975A	Small
Philips Medical Sys.	6976A	Large

Philips Medical Sys. 6976A Large
For additional information, contact Pat McKay at (708)
786-5251 or Patricia.McKay@med.va.gov.